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BENEFITS BROKERING AND ADMINISTRATION

LBMC EMPLOYMENT PARTNERS

When it comes to employee benefits brokering, are you ready to say goodbye to multi-vendor relationships and hello to an efficient, costeffective approach to running your business and securing competitive benefits package rates for your employees?

As a team of licensed brokers, LBMC Employment Partners offers top-to-bottom employee benefits brokering services. Through our full-service brokering options, we can provide companies with access to the most competitive benefits package rates available. Our team eases the burden of benefit selection, enrollment, education, compliance, and administration, allowing you to focus on running your business.

Additionally, our full-service approach to your employees' well-being includes facilitating the navigation, management, development, and implementation of a customized wellness program. Even better, our payroll clients who also receive benefits brokering enjoy a seamless integration between payroll and benefits activity.

The results were immediate. The financial savings were vast. But, the peace of mind that comes from being a partner with LBMC Employment Partners is priceless.

-Owner of a Chattanooga Jewelry Store

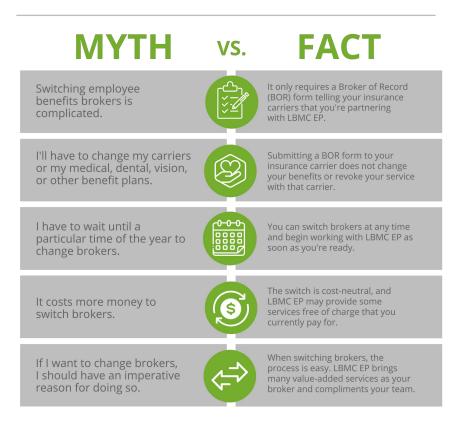
LBMC EP's Benefits Brokering Services include:

- Negotiation of Contract Variables & Rates
 - · Contract review of all plans proposed
 - Comparison of rates to current and proposed group products
 - Identify key components affecting rate
 increase/compare to market and current plans
 - Review utilization data
- Reconciliation of Billing Statements from all Benefit Providers
 - Assist with reconciliation of group benefit products that we broker
 - Provide reconciled statement to client
 - Address issues impacting enrollment and/or collection of premium
- Assist in Administration and Communication of all Brokered Benefit Plans
- Employee Benefit Advocacy Service for all Eligible Participants
- COBRA Administration (when applicable)
- Limited access to Employee Navigator, our online enrollment tool

7 EXPECTATIONS OF A BENEFITS BROKER

- Communicate and educate employees on brokered benefits, as well as assist with the enrollment process.
- Provide access to an online benefits administration and enrollment tool.
- Provide Advocacy Services that help employees navigate the healthcare system.
- Provide COBRA and Section 125 plan administration, including COBRA notices and reconciliation of premiums. Section 125 plan documents offered at an additional fee.
- Assist in monthly billing reconciliation for all brokered benefits.
- Market, review, analyze, and propose competitive plans at renewal.
- Strong market knowledge.

SWITCHING EMPLOYEE BENEFITS BROKERS



Additional Information About LBMC Employment Partners, LLC

LBMC Employment Partners, LLC is a leading human resources consulting firm headquartered in Nashville, TN with offices in the surrounding area. LBMC Employment Partners provides a complete menu of human resources products and services, including Professional Employer Organization (PEO), human resources consulting, regulatory compliance, health and employee benefits, workers' compensation, COBRA, payroll and tax compliance, Section 125, plans and unemployment insurance claims.

LBMC Family of Companies

Employment Partners
LBMC P.C.
Staffing Solutions
Technology Solutions
Investment Advisors
Physician Business Solutions
LBMC WSquared

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